



Wahidur Rahman Sharif Managing Director

AREAS OF EXPERTISE

Project management
Process Improvement
Financial management
Requirements Analysis
Client retention
Implementing policies
Cost control
Business Strategies
Business Intelligence
PMP
Virtualization
Change Management
Database
Solaris, Linux
Integration

PERSONAL SKILLS

Commercial acumen
Innovative ideas
Inspiring innovation

PERSONAL DETAILS

*Address: Road: 114,
House: 27, Flat: 9-B
Gulshan-2: Dhaka-1212.*

DOB: 30, July, 1976

Driving License: Yes

Nationality: Bangladeshi

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PERSONAL SUMMARY

A results driven, self-motivated and resourceful managing director with a proven ability to develop and strengthen management teams in order to maximize company profitability and efficiency. Experienced in leading and growing all sectors of a business to make it a dynamic and progressive organization. Possessing excellent communication skills and able to establish sustainable and profitable relationships with customers, suppliers and stakeholders across the world.

CURRENT BUSIENSS AFFAIRS

	<i>Directorship</i>	<i>Name of the Company</i>	<i>Nature of Business</i>	<i>W.E.E</i>
1	Managing Director	Digicon Technologies Limited	BPO and IT/ITES service provider	August,2010
2.	Managing Director	Digicon Global Services Limited	International Trading & IPRS service provider	September, 2014
3	Managing Director	Tahoe Communications Limited	Internet Service Provider	May, 2014
4	Managing Director	Techcity Bangladesh Limited	Establishing & Setting up IT/ITES industry	October, 2017

Responsibilities:

- Develop and execute the company's business strategies in order to attain the goals of the board and shareholders
- Provide strategic advice to the board and Chairperson so that they will have accurate view of the market and the company's future
- Prepare and implement comprehensive business plans to facilitate achievement by planning cost-effective operations and market development activities
- Ensure company policies and legal guidelines are communicated all the way from the top down in the company and that they are followed at all times
- Communicate and maintain trust relationships with shareholders, business partners and authorities
- Oversee the company's financial performance, investments and other business ventures
- Delegate responsibilities and supervise the work of executives providing guidance and motivation to drive maximum performance
- Read all submitted reports by lower rank managers to reward performance, prevent issues and resolve problems
- Act as the public speaker and public relations representative of the company in ways that strengthen its profile
- Analyze problematic situations and occurrences and provide solutions to ensure company survival and growth

ACADEMIC QUALIFICATION:

*B.Sc in MIS (1999)
University of Texas at
Arlington. USA*

REFERENCES:

Available on request

PRIOR BUSINESS AFFAIRS

Impetus Consulting:

A market leading professional services firm focused on driving improved bottom-line profitability to our clients through actionable analytics

Managing Partner

February 2009 – May 2011

Responsibilities:

- Responsible for day-to-day management of the business affairs of the firm.
- Identifying the firm's short-term strategies for realizing the long-term goals established by the Executive Committee and partners of the firm.

Placemark Investments:

A sophisticated tax management and risk-based overlay solutions

Manager, MIS Administration

December 2000 – May 2011

Responsibilities:

- Identifying, developing and directing the implementation of business strategy.
- Cultivating the company's reputation in the market & with customers & suppliers.
- Involved in planning & organizing the organization's activities to achieve targets.
- Responsible for the Profit & Loss responsibility for the business.
- In charge of leading, motivating and developing the management team.
- Liaising with officials of government departments and regulatory bodies.
- Managing multi-disciplined teams and resolving any conflicting priorities.
- Developing business plans and preparing comprehensive business reports.
- Improving margins and maintaining a high quality service to clients.
- Reviewing, refining and developing the strategy and direction of the company.
- Building client relationships that result in revenue and profitability growth.
- Responsible for the company's health and safety and legislative adherence.
- Creating and maintaining links with other trade and professional associations.
- Keeping control of business expenditure, ensuring it's within agreed budgets.

ASSOCIATIONS

- President (June 2017 – Present)
Bangladesh Association of Call Center and Outsourcing (BACCO)
- General Member (February 2017 – Present)
Bangladesh Association of Software and Information Services (BASIS)
- Member (2017- 2019)
The Federation of Bangladesh Chambers of Commerce and Industry (FBCCI)
- Member
American Chamber of Commerce in Bangladesh
- Member
Savar Golf Club